

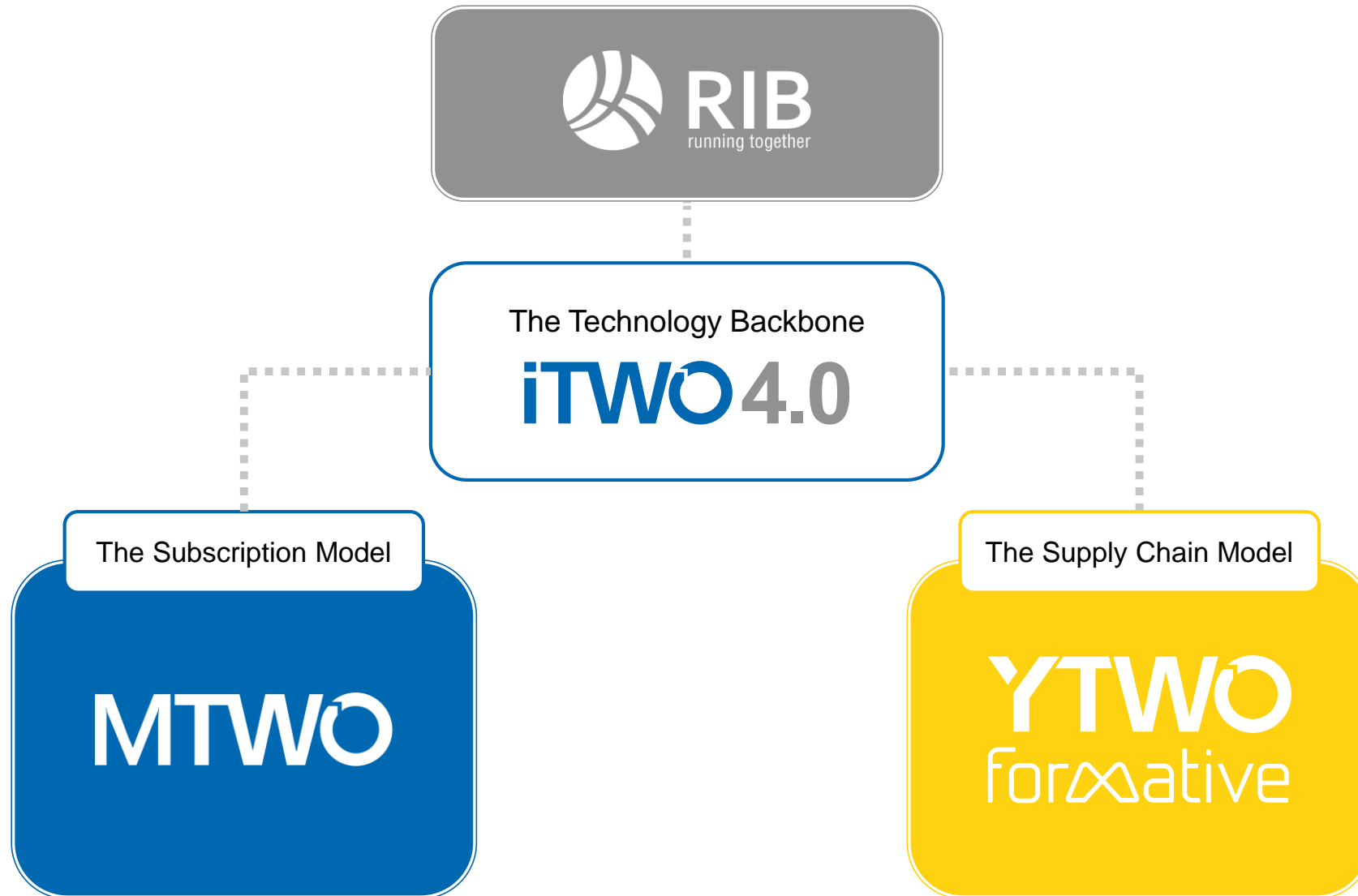


Investor Call

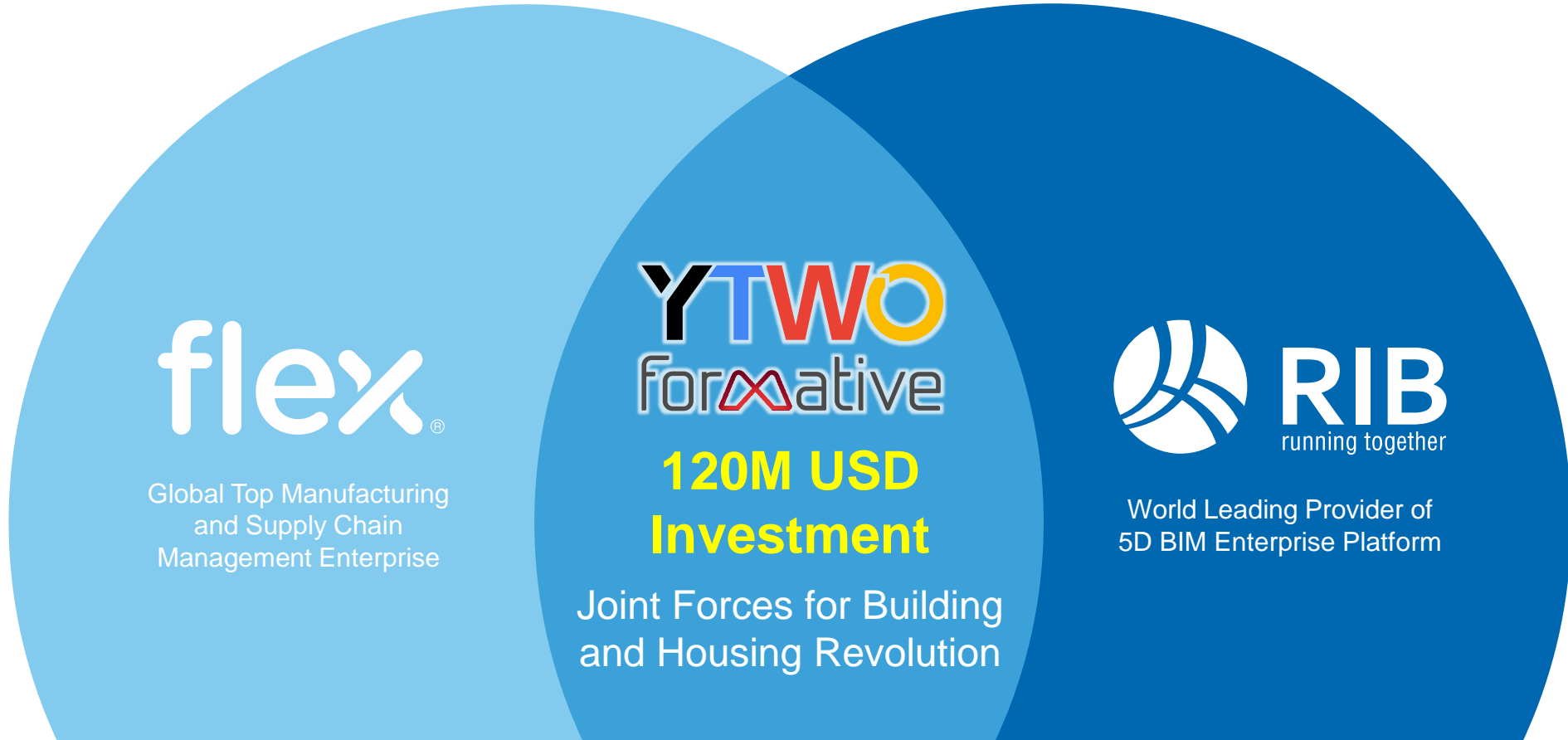
March 26, 2018



RIB iTWO ENTERPRISE CLOUD BUSINESS MODELS



Q1, 2018, FLEX CONFIRMED PROOF OF CONCEPT AND DECIDED TO WAIVE THE REDEMPTION RIGHT.



MTWO INITIATIVE

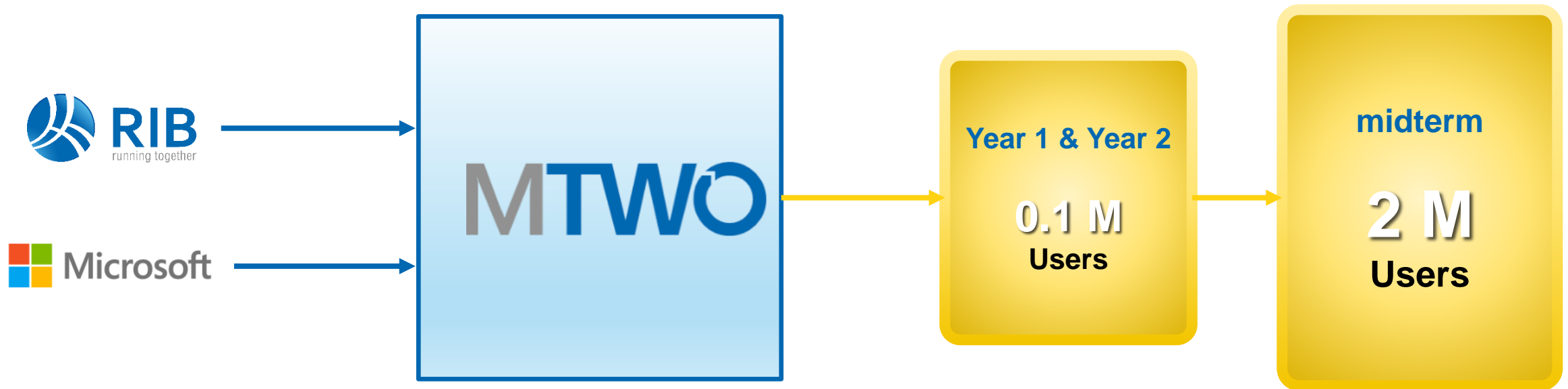


MTWO

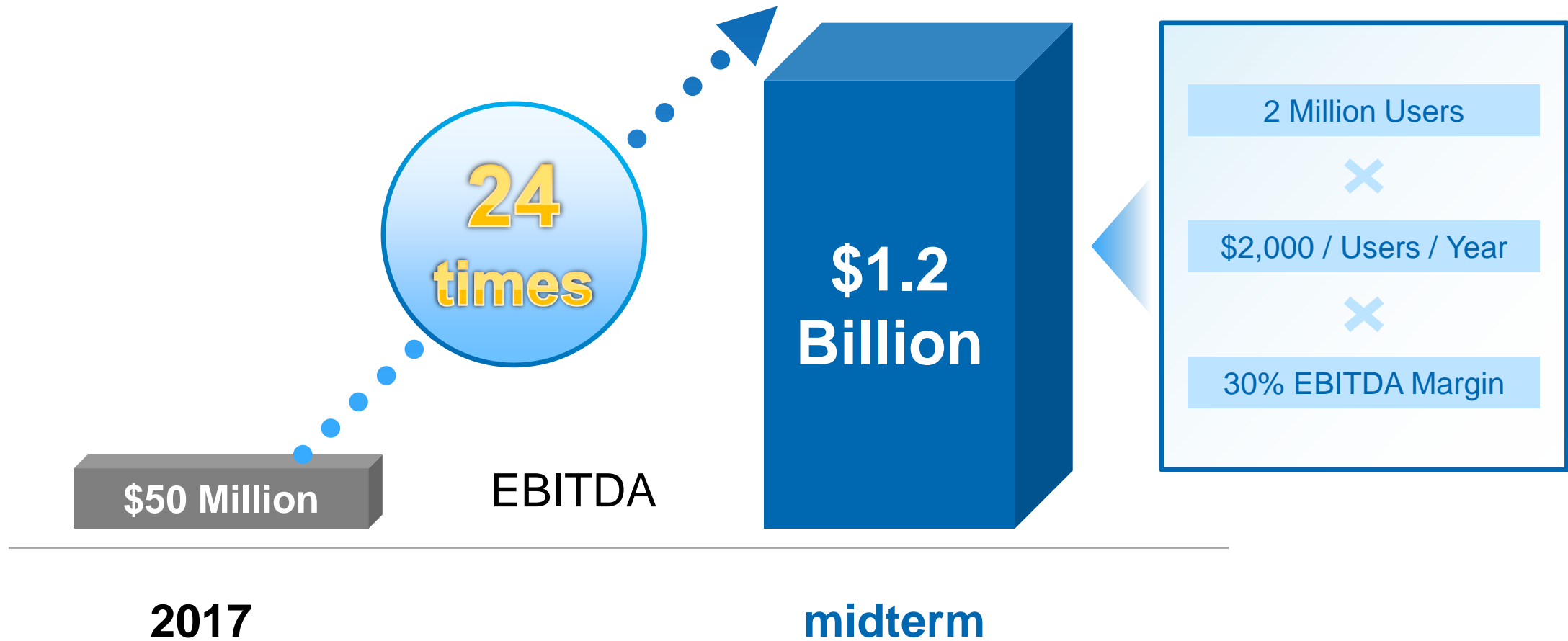
The 1st Vertical Cloud for the
Building and Construction Industry



MICROSOFT & RIB MTWO USER TARGET



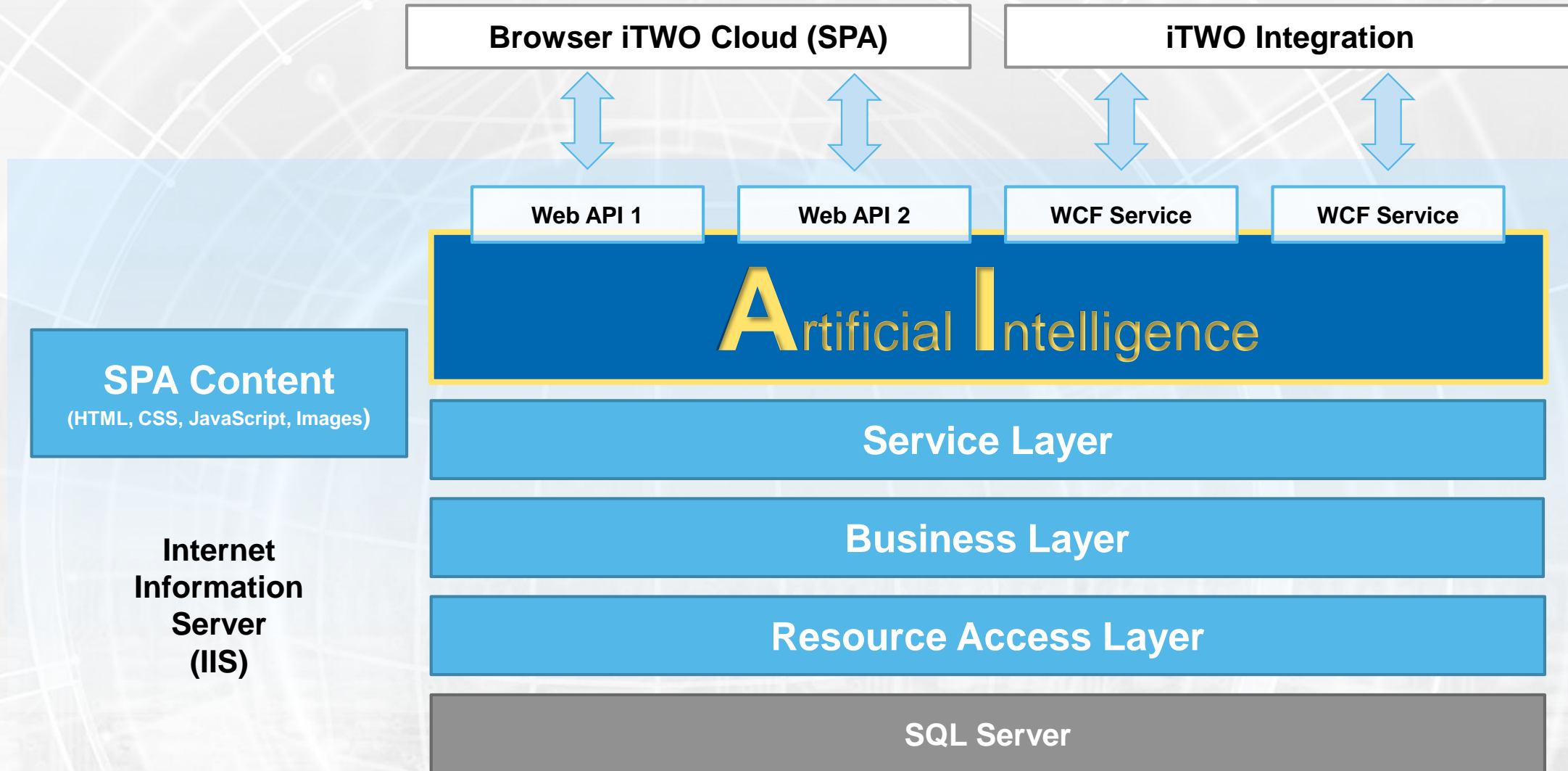
RIB EBITDA GROWTH BY midterm WITH MTWO (Example)*



*based on the blue sky projection that the 2 million MTWO user target is reached.



SOFTWARE ARCHITECTURE WITH AI



MTWO CLOUD SERVICES

RIB

Microsoft

MSP

SaaS Software

3D Design

Quantity Take Off

Estimating

Scheduling

Bidding / Tendering

Prefab

SCM

Facility Mgt.

Controlling

Workflow Mgmt.

Collaboration

Artificial Intelligence

Site Mgmt.

5D Simulation

Office

PaaS Platform

Developer Services

Identity

Integration

Monitoring & Mgt.

IOT

Analytics

DWH / Reporting

Web & Mobile

IaaS Infrastructure

Compute

Storage

Backup

Recovery

Networking

Virtual Machine

Containers

Security

Managed Services

Backup & Recovery

Colocation

Cybersecurity

DaaS

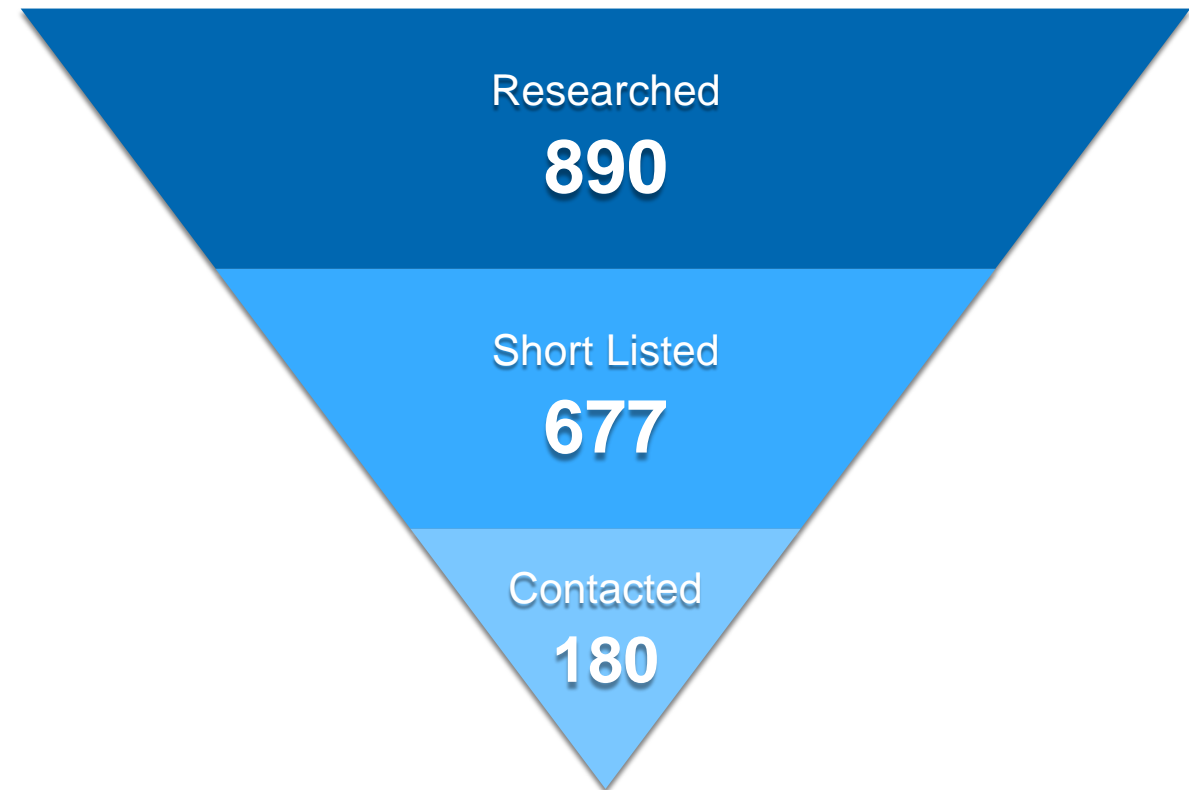
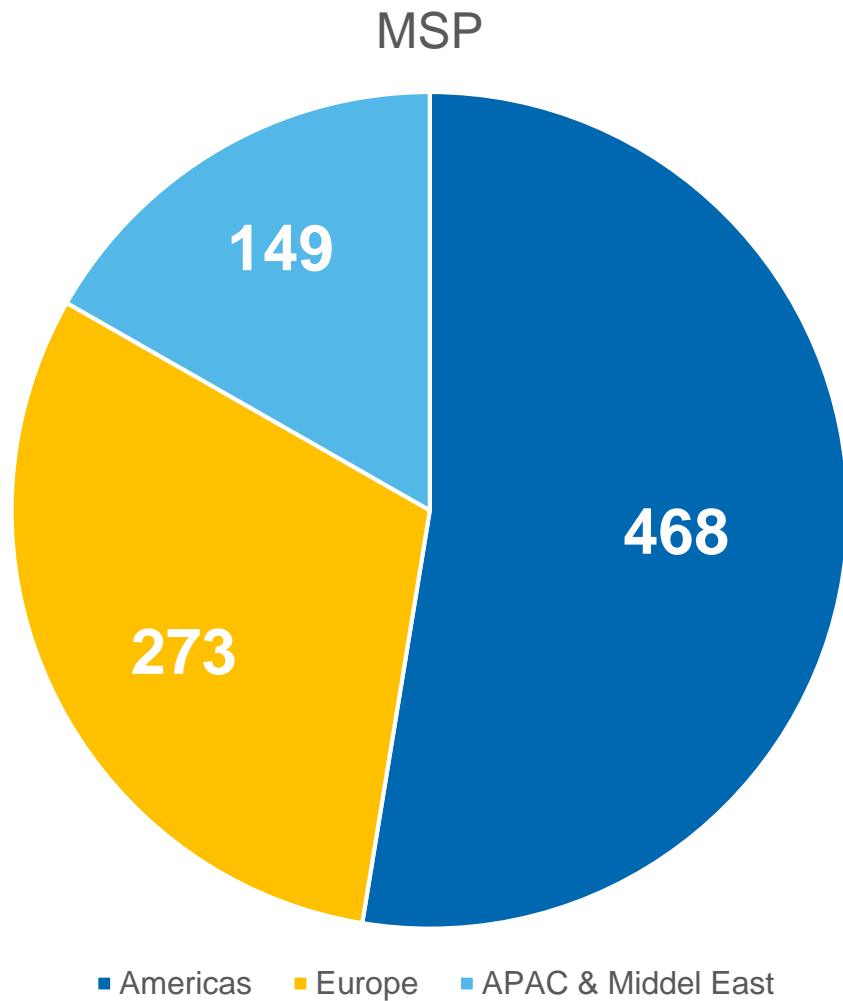
Connectivity

IT Consulting

Identity Management

Hosted Exchange

MSP ENGAGEMENT PROGRESS



REVENUE IN 2020 FROM EACH MSP (EXAMPLE)

	SILVER MSP	GOLD MSP	PLATINUM MSP
Price	\$2,000 /user /year		
Users	>200 users	>2,000 users	>20,000 users
Revenue for RIB	>\$400,000	>\$4 mil	>\$40 mil



130 Mil Euro Investment

Midterm Target: 2 Million Users

Build Global MTWO Infrastructure

Win Cloud Experts

Win Client Networks

Invest in MTWO Unit in MSP
Equity & Finance

RIB LIQUIDITY

Group Liquidity (31-12-2017)*

REGION	TEUR	In %
Germany	87.619	65%
Hong Kong	26.033	19%
Rest of the world	21.183	16%
Total:	134.835	100%

*Cash and cash equivalents, time deposits and available-for-sale securities

Thank You